



# Case Study: Cloud Cost Optimisation

## The Client

Our client is a private medical provider operating across several sites across the country. Providing specialist consultancy services and GP appointments 365 days a year.

They had recently migrated their services from a data centre to public cloud services, with their previous IT partner.

## The Challenge

Their cloud resource subscription costs were considerably greater than originally indicated, so they were not seeing the benefits that had originally justified migrating to public cloud.

They wanted to understand if the environment configuration was optimal and if any cost savings could be made.

## The Solution

Abacus conducted a review of the cloud infrastructure and found that resources were overprovisioned. After completing an audit of performance metrics, our dedicated Cloud Team proposed a resizing of products to reduce costings.

This took the form of reducing Virtual Machine resources, choosing correct SKUs for networking infrastructure, and retiring unnecessary services such as under-utilised Express Routes. Bringing the resources in line with the client's requirements allowed for cost savings with no impact on performance. Our Professional Services team led a project with the Cloud Team to implement changes whilst minimising the impact to our client.

An estimated 30% reduction in subscription costs were made resulting in a return on investment for the project after just one month.

## Overall Benefits to the Client

- Reduced OPEX
- Immediate ROI
- Realisation of the benefits from the cloud migration project
- Better understanding of their cloud environment

## Key Contacts



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